

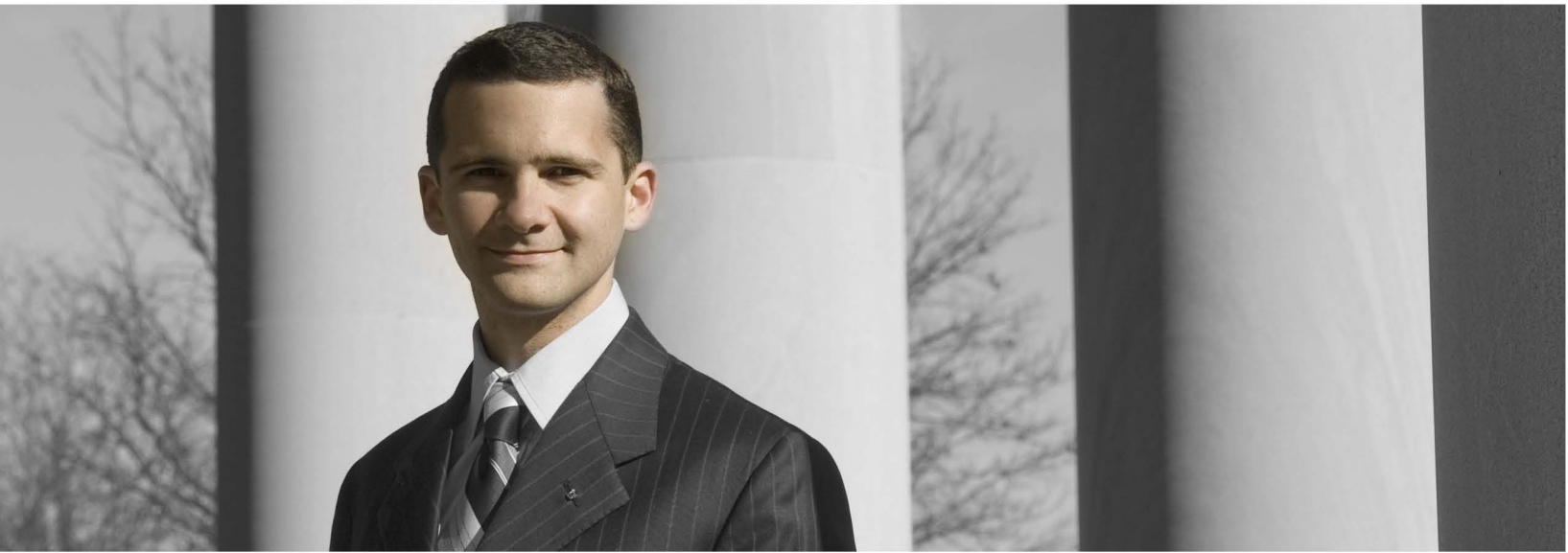


Ian Charles Parrish has devoted his life to helping people become more successful by literally improving the world. Over a career that spans more than two decades, he has been a private investor in tens of millions of dollars in real estate transactions, revitalizing both individual properties and entire communities while staying true to his commitment to environmental stewardship.

Ian is a regular advisor to real estate developers, professional groups, universities, members of government, and private individuals on real estate investment and legislation; and many of his students are living proof that his philosophy of service before self yields true riches, both financially and on higher levels.

In light of his initiatives, Mr. Parrish has earned official citations from members of Congress, the U.S. Armed Forces, the U.S. Small Business Administration, and others for outstanding leadership and commitment to the community. Currently, he serves as President of Investors United, America's oldest brick-and-mortar school dedicated to teaching the proper techniques of real estate investing.

Mr. Parrish enjoys ice climbing, bonsai, ski-mountaineering, and working on his cashmere and honeybee farm. He can often be found working happily underneath a tractor.



Awards

Awarded U.S. Small Business Administration's "Young Entrepreneur of the Year"

Awarded Governor's Citation for "outstanding leadership" by Governor Robert Ehrlich of MD

Awarded Citizen Citation for "commitment to the community" by Mayor Martin O'Malley of Baltimore

Awarded Citizen Citation for "dedication and high standards" by Senator Benjamin Cardin of MD

Awarded "Best of Baltimore" by City Paper

Named "Most Influential Investor of The Year" by Creative Real Estate Magazine

Named among "Baltimoreans of The Year" by Baltimore Magazine

Nominated among Baltimore Business Journal's "Top 40 Executives under 40"

Nominated Maryland Association of Private Career Schools' "Teacher of the Year" and Real Estate Educators Association's "Educator of the Year"

Memberships

USA Today, Entrepreneurs Panel

EPA Certified EnergyStar® Partner

National Speaker's Association

Free and Accepted Masons of Maryland

MD Real Estate Investors Association, Chairman

MD Association of Realtors, Legislative Advisor

Univ. of MD Extension, Certified Master Gardener

University of Baltimore, Real Estate Advisory Board

Greater Baltimore Board of Realtors®, Trustee

Freeland Legacy Alliance, Board of Directors

Jeremiah Housing, Board of Directors

Loyola University, Alumnus Cum Laude

Media Highlights

Led the fight to save The Baltimore Eagle, a landmark LGBT-friendly tavern and entertainment venue.

Tackled decades-long blight with green development at one of Baltimore's most visible street corners

Authored legislation to remove Baltimore City's tax on handicap ramps

Authored legislation to fix Baltimore City's decades-long billboard moratorium

Provided expert testimony to MD Senate Budget and Taxation Committee

Developed curriculum for University of Baltimore's Undergraduate Degree in Real Estate

Delivered keynote address and White House flag at University of Baltimore inaugural ceremony

Led Bonsai Training for University of MD Extension

Appointed Legislative Advisor to Maryland Association of Realtors® Board of Directors

Appointed Trustee and Legislative Advisor to America's oldest Board of Realtors®, the GBBR

Approved coursewriter for MD Real Estate Commission

Accepted Montessori Day Proclamation by Mayor Clarence DuBurns of Baltimore

Host of "Real Smart" Talk Radio Show, WBAL

Mr. Parrish has also been featured in Success Magazine, USA Today, Marie Claire, Creative Real Estate Magazine, SmartCEO Magazine, SunPaper, Baltimore Business Journal, The Daily Record, City Paper, Baltimore Messenger, Baltimore Magazine, Urbanite, Corridor Inc., Baltimore OUTloud, Washington Blade, Personal Real Estate Investor Magazine, "This Week in Real Estate w/ Terry Hall", "The Tom Marr Show" (WCBM), "Sean & Frank" (WCBM), "Craig Thompson Show" (WEAA), "Café Baltimore w/ Sandy Mallory" (TV21) and others.

